



# THE CASTELLANO FAMILY FOUNDATION

#### A Legacy of Family and Community

When they won the California Lottery in 2001, Carmen and Alcario (Al) Castellano were already dedicated community advocates, volunteers, and donors for causes and organizations in the community. With their newfound wealth, they would dramatically scale up their philanthropy to invest in the long-term future of Silicon Valley and the Latinx community. Through Carmen's inspiration, Carmen and Al established the Castellano Family Foundation in 2002 based on the values of family and community, with a focus on integrity, empathy, diversity, and social justice.

A vocal and fearless advocate for Latinxs, Carmen guided the Foundation's work, taking a trust-based and community-centered approach to grantmaking long before those trends were popularized in the sector. She and Al were deeply committed to the work of the Foundation's grantees, joining their events, opening their doors to fundraisers, hosting face-to-face meetings at their kitchen table, and organizing listening sessions and convenings with nonprofit leaders and stakeholders. And Carmen was a staunch advocate for bringing diversity and inclusion to philanthropy, both here in Silicon Valley and nationally, making it her mission to change not just lives but systems.

Carmen and Al shared these values with their children, Carmela Castellano-Garcia, Armando Castellano, and Maria West, who joined the Foundation in 2012 as Trustees to advance its important work as a primary local funder and advocate for Silicon Valley Latinx nonprofits, leaders, and communities.

Additional family members played integral roles over the years. For the first decade, son-in-law Jeff West oversaw the Foundation's investments with tremendous success, while granddaughter Christina West-Bieg served as staff, alongside

Armando. Christina later joined as a Trustee, in 2022, bringing a third generation into the Foundation's leadership.

The Castellano family is also deeply grateful for the dedicated support and leadership of Angie Briones, who served as Director of Grantmaking and Strategic Initiatives from 2012 to 2022, and for the long-time support of assistant Sandra González Murillo, who for many years helped the Foundation behind the scenes and continues to support the family to this day.

Over the course of its 21 years as a multigenerational family organization, the Castellano Family Foundation has provided more than \$10 million in grants supporting areas that reflect the family's values: arts and culture, education, and leadership development for Latinx communities in Santa Clara County.

Leading vital work across these focus areas, the Foundation's nonprofit grantees address entrenched socioeconomic inequities, expand opportunity, and sustain and celebrate the culture and traditions of the Latinx community. From providing scholarship and leadership development programs for Latinx youth to supporting Latinx artists and arts organizations, their impact on the local Latinx community is profound, enriching day-to-day life and fostering long-term, structural change. The Castellanos have been truly honored to support these community partners and leaders in their work.

The Castellano Family Foundation will sunset this year, as the family steps down from its role as a philanthropic leader to engage the broader community in its mission and vision for a more equitable, inclusive Silicon Valley. That mission lives on through the work of the vital and vibrant network of local Latinx nonprofits and leaders who carry shared purpose and values forward.



Assemblymember Ash Kalra presents the family with a proclamation at the 15th anniversary

"For both the creative sector and Latinoled organizations, the contributions of the Castellano Family Foundation [have been] significant... For SOAC specifically, having Alcario Castellano—a long-time supporter of SOAC—make a significant gift to La Avenida inspired other philanthropists to make their own commitments to our ambitious vision for the Mayfair community. That was the power of a Latino-led foundation that unapologetically supported a sector and organizations that are often overlooked."

> Jessica Paz-Cedillos Co-Executive Director, School of Arts and Culture at Mexican Heritage Plaza



"Thanks to the Castellano Family Foundation's contributions to the Bay Engaged Initiative, our collaborations with Bay Area nonprofits, philanthropic organizations, and professionals in the field have amplified local and community-informed strategies to address historic patterns of Latinx underrepresentation and underinvestment in our communities. Looking ahead, Bay Engaged will continue to shift the needle, channeling investment toward Latinx needs and priorities."

Hispanics in Philanthropy

# THE CHALLENGE, THEN AND NOW

#### Philanthropy Can and Must Do More

While Latinxs are the country's second largest racial/ethnic group, philanthropic investment in Latinx organizations and communities remains disproportionately low, and Latinx and other nonprofit leaders of color continue to be underrepresented, under-resourced, and undervalued in philanthropy.

Latinx groups receive only about 1% or less of all philanthropic investment, and only about 2% of private foundation CEOs are of Latinx heritage. Despite a growing population and heightened needs amid the pandemic, foundation funding for Latinx communities declined to a nine-year low in 2021.

Here in Silicon Valley, the Latinx community is 25% of the population. Our region has benefited immensely over the years from robust Latinx labor force capacity, small business development, and so many other contributions.

Yet despite high rates of workforce participation and business ownership among the Latinx community, the per capita income of Latinx households is lower than any other race or ethnic group in Silicon Valley.<sup>4</sup>

Fifty-five percent of Latinx (non-white) residents of Santa Clara and San Mateo counties live below the self-sufficiency standard—a budget-based, living-wage measure—compared to 22% percent of white residents.<sup>5</sup>

Through targeted funding and advocacy, the Castellano Family Foundation has pushed back against these trends in Silicon Valley, investing in a stronger, higher-capacity Latinx nonprofit sector while challenging philanthropic organizations and mainstream nonprofits to diversify their boards and develop leaders of color. The family's focused investments have helped highlight and amplify the tremendous strengths of the Latinx nonprofit sector, which has made important strides in expanding its fundraising networks while continuing to lead through innovation, creativity, and connection to community.

Yet structural change is slow, challenges remain, and without access to greater and more sources of philanthropic support, Latinx nonprofits remain both under-resourced and overburdened.



Castellano Trustees with SVCF staff and grantees at the Blueprint for Change launch event

- 1. Inside Philanthropy. Latino Communities Continue to Be Underfunded. Here are 5 Funders Looking to Make a Difference: https://www.insidephilanthropy.com/home/2022/4/20/latino-communities-continue-to-be-underfunded-here-are-5-funders-looking-to-make-a-difference
- 2. D5. State of the Work: Stories from the Movement to Advance Diversity, Equity, and Inclusion: https://www.d5coalition.org/tools/state-of-the-work-final/
- 3. Candid and Hispanics in Philanthropy. Funding Trends of Foundation Funding for Latinxs in the U.S.: https://latinxfunders.org/funding-trends/
- 4. Joint Venture Silicon Valley. 2019 Silicon Valley Index: https://jointventure.org/publications/institute-publications/1760-2019-silicon-valley-index
- 5. Joint Venture Silicon Valley. 2022 Silicon Valley Index: https://jointventure.org/download-the-2022-index

## A CALL TO ACTION

#### The Blueprint for Change and the LatinXCEL Fund

To highlight and address these issues, the Castellano Family Foundation launched an extensive outreach campaign in 2018 to surface the voices and experiences of Silicon Valley Latinx leaders and nonprofits. More than 65 local Latinx-led, Latinx-focused grantee organizations participated in convenings and one-on-one listening sessions, contributing their unique perspectives, lived experience, and expertise to the resulting "Blueprint for Change" report.

Detailing how inequities in our community are exacerbated by a persistent lack of access to philanthropic dollars, the Blueprint issued a call to action for Silicon Valley philanthropic leaders: join the Castellano Family Foundation in pursuit of a bold vision of change across our region by investing in Silicon Valley's Latinx community as essential to our shared future.

Following the vision of the Blueprint, Silicon Valley Community Foundation partnered with the Castellano Family Foundation to launch the LatinXCEL Fund in 2021.

The LatinXCEL Fund promotes equity and inclusion by investing in the leadership development and capacity-building needs of a wide range of local Latinx community-based organizations. The Fund aims to build the power and self-determination of Latinx people most impacted by structural racism to transform our region into one where all community members can thrive.

Learn more about the Blueprint for Change: castellano-ff.org/blueprint-for-change/





"The many nonprofits that our family has been fortunate and honored to support over the years are the true experts in the community and the true leaders in this movement for equity. Our family has always sought to listen, learn, and share power—and now it's time to step down from that power. Bringing equity to our community, and to philanthropy, takes many hearts and hands, and we hope more Silicon Valley community members will step up to support our local Latinx nonprofits and help carry this work forward."

Armando Castellano

### **MILESTONES**



2002

Carmen and Alcario Castellano found the Castellano Family Foundation (CFF)

2005



2009

CFF Foundation reaches \$2.5M in total giving with focus on arts, education, and leadership development

2013

CFF hosts first grantee convening, drawing 60 arantees

CFF total giving surpasses \$5M

2020

2022

CFF publishes the "Blueprint for Change" call to action in partnership with SVCF

Christina West-Bieg joins the Foundation as a Trustee, bringing a third-generation of the Castellano family into the family office

2023

CFF creates endowed legacy fund with SVCF and sunsets

2012

CFF reaches \$1M in total giving, including grants for diversity in

philanthropy

- Carmen and Alcario's three children, Carmela, Armando, and Maria, join the Foundation as Trustees
- Angie Briones joins CFF to establish an office and lead day-to-day operations

2014

CFF begins commitment to multi-year general operating support for grantees

2018

CFF hosts initial grantee convenings and focus groups for the "Blueprint for Change"

2021

- LatinXCEL Fund launches as a partnership between CFF and SVCF, and awards its first round of grants
- CFF "Salud" program awards health and wellness grants to CFF grantees with pooled support from fellow other funders

## THE NEXT CHAPTER

#### The Alcario and Carmen Castellano / SVCF Community Fund

In commitment to the future of the Latinx community, the Castellano Family Foundation is thrilled to open a new endowed fund with Silicon Valley Community Foundation (SVCF)—the Alcario and Carmen Castellano / SVCF Community Fund—to support the Latinx community in Santa Clara and San Mateo counties in perpetuity.

With the sunsetting of the Castellano Family Foundation, the endowment cements a partnership with the SFCV that, in effect, transfers stewardship of the Castellano Family Foundation's work to the community itself—to help Silicon Valley carry on and grow the Castellanos' proud tradition of investing in the region's Latinx leaders and communities.

In keeping with the goals of the "Blueprint for Change," the Alcario and Carmen Castellano / SVCF Community Fund will make grants annually to support the leaders and nonprofit organizations that are investing in our region's Latinx communities.

The Castellano Family Foundation's dedicated support for community-based, Latinx-focused nonprofits and leaders has been absolutely vital for the Latinx community in Santa Clara and San Mateo counties, and our Silicon Valley community as a whole.

The Alcario and Carmen Castellano / SVCF Community Fund and the LatinXCEL Fund will carry on the Castellanos' multi-generational values and vision for a vibrant, diverse, and inclusive Silicon Valley.

Join us in honoring the legacy of the Castellano family—and their commitment to community and shared prosperity—by including the LatinXCEL Fund and the Alcario and Carmen Castellano / SVCF Community Fund in your giving plans.



Learn more about the LatinXCEL Fund at: https://bit.ly/latinxcel

To learn more about the Alcario and Carmen Castellano / SVCF Community Fund, please contact Silicon Valley Community Foundation at donate@siliconvalleycf.org

"We have serious work to do in order to make our region a more equitable place for all who live here, and the generosity of the Castellano Family Foundation will help support our work to ensure Latinx-led and -serving organizations thrive as they pursue the path to equity."

# CFF GRANTEE ORGANIZATIONS

Abrazos and Books

**ACE Charter School** 

Adelante Dual Language Academy

Alliance for Youth Advancement (formerly Alum Rock Educational Foundation)

Asian Americans for Community Involvement

Alum Rock Counseling Center

Amigos de Guadalupe Center

Andariega Collective

Calpulli Tonalehqueh

Community Agency for Resources,

Advocacy, and Services

Cashion Cultural Legacy/Los Lupeños de San

José

Center for Employment Training

Center for Farmworker Families

Chicana Latina Foundation

Colectivo Acción Latina de Ambiente

Community Health Partnership

ConXión to Community (formerly Center for

Training and Careers)

Cultural Heritage Center/San Jose State

University

Downtown College Prep

Education for All/Club Estrella

El Observador Foundation

Enlace Program/Evergreen Valley College

Friends of Human Relations

Gardner Health Services

**Grail Family Services** 

Grant Elementary School

HEFAS (Higher Education for AB 540 Students)

at De Anza College

Hispanic Foundation of Silicon Valley

Human Agenda

José Valdés Math Institute

Joyner Payne Community Services Inc.La Raza

Lawyers Scholarship Foundation

La Ultima Parada

Latina Coalition of Silicon Valley

Latinas Contra Cancer

Latino Education Association at San Jose City

College

Latino Family Fund

Latinx Empowerment At De Anza (¡LEAD!)

Learning and Loving Education Center

Lincoln High School

MACLA/Movimiento de Arte y Cultura Latino

Americana

MESA Engineering Program

National Hispanic University

New Hope for Youth

Next Door Solutions to Domestic Violence

Opera Cultura

Opportunity Court

Overfelt High School

People Acting in Community Together (PACT)

Parent Institute for Quality Education (PIQE)

Record Clearance Project/San Jose State

University

San Jose Conservation Corps

San Jose High School

San Jose Jazz

San Jose Multicultural Artists Guild

School of Arts and Culture at the Mexican

Heritage Plaza

Shop with a Cop Foundation

Silicon Valley De-Bug

Services, Immigrant Rights and Education

Network (SIREN)

SMASH Academy at Stanford

Somos Mayfair

Sonido Clash Music Festival

South County Cal-SOAP

Sunday Friends

Sunrise Middle School

Teatro Visión

The Foundation for Hispanic Education

Third Street Community Center

Valley Verde

Vasconcellos Institute for Democracy in Action

(VIDA)

Youth Alliance



Carmela Castellano-Garcia









